

Lead Generation Plan

I. Planning

- **Need:** Resellers for SG Trends

- **Objective:** Generate leads for SG Trends

- Target Market: Online Sellers of clothing

- Location: Cebu, Bohol

- Content Strategy: Relationship-based

II. Creating

- Social Media Content

III. Distribute

- Promote Social Media Sites

IV. Capture

- Spreadsheet

V. Analyze

Track via spreadsheet

VI. Cultivate

- Personalize Interaction
- Interaction

VII. Convert

- Respond with answers

Message Template for Leads

Hi (Name),

How are you? I hope everything is doing well.

By the way, I see that you are selling dresses and clothes on Facebook.

If you would be interested, we are looking for resellers in (Location) of our graphic tees.

You can check our designs on our Facebook Page:

https://www.facebook.com/SGtrendscebu

Please feel free to contact me if you'd like to be part of the team:) Thank you.